
NATIONAL TRAILER CORPORATION
VANGUARD **News**

289 East Water Tower Drive

Monon, Indiana 47959

Tel: (888) 253-3008

Fax: (219) 253-6274

January 20, 2005

VANGUARD NATIONAL TRAILER CORPORATION UNVEILS NEWLY-DESIGNED VIP 4000 TRAILER

MONON, Ind. — Vanguard National Trailer Corp. today released a newly designed version of its VIP 4000 dry van trailer.

Unveiled at a news conference, conducted at the company's headquarters in Monon, Ind., the VIP 4000 is one of two new trailers models to be introduced by the company since its initial start-up in January 2004. Orders for the VIP 4000 are being accepted through the company and its North American network of authorized dealers.

"The VIP 4000 is equipped with a number of higher-quality standard features, all of which adds to the overall value of the investment by a fleet," explains Vanguard National President Richard Dessimoz.

In addition, Dessimoz says the VIP 4000 offers a 100-in. interior width, 110-in. height, laminated oak flooring, ¾-in. logistics posts on 16-in. centers, extruded aluminum front corner, and (5) posts in the front wall. The body of the trailer is framed with galvanized steel for added durability.

"The galvanized components help minimize maintenance, control corrosion and extend the useful life of the trailer," adds Dick Tarpley, the company's director of sales. "We studied several leasing companies to see what they wanted for upgrades. As a result, much of what we are offering as standard is what they are ordering as upgrades elsewhere."

Based in Monon, Ind., Vanguard National Trailer Corp. is a subsidiary of China International Marine Container (Group) Ltd., a leading global manufacturer and marketer of transportation equipment and the world's largest producer of marine containers.

For more information, contact Vanguard National Trailer Corp. at 1-888-253-3008, or (219) 253-2000, or visit the company online at www.vanguardtrailer.com.